



Complying with U.S. Export Controls
Academic year 2024
In Person Interactive Learning Program in cooperation with
BIS of U.S. Department of Commerce

Summary Information		
	Registration Deadline	Until the registered quota is reached
	Date	22 - 23 June 2024
	Duration	2 days
	Attendance	In person or online
	Location	Deloitte / Green House Via Tortona 25 / Milano
	Quotas / Limits	maximum 100 Applicants for the in-person attendance

The two-day program is led by BIS's professional counselling staff and provides an in-depth examination of the Export Administration Regulations (EAR).

Format	<p>The program is primarily designed for EIFEC alumni. Due to safety restrictions, the hosting location has set a maximum limit of 100 participants for in-person attendance.</p> <p>Spots will be open to anyone non EIFEC Alumni interested in the topic.</p> <p>For individuals who are unable to attend in person, the program will be made accessible through a virtual classroom, via WebEx</p>
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The Course in short

The program will cover the information exporters need to know to comply with U.S. export control requirements on commercial goods, and other items subject to the EAR.

We will focus on what items and activities are subject to the EAR, how to determine your export control classification number (ECCN), steps to take to determine the export licensing requirements for your item, when you can export or reexport without applying for a license, export clearance procedures and record keeping requirements, and guidance in applying this information.

Presenters will conduct a number of "hands-on" exercises that will prepare you to apply the regulations to your own company's export activities. This program is well suited for those who need a comprehensive understanding of their obligations under the EAR.

Overview of the Export Administration Regulations

- BIS Export Jurisdiction
- Scope of the Export Administration Regulations
- Important Terms & Principles

Classification of Items on the Commerce Control List

- Structure of the Commerce Control List
- Export Control Classification Number
- EAR99
- Classify Your Item – Order of Review and “Specially Designed”
- Technology and Software Controls (with Re-export focus)

Determining Licensing Requirements based on the ECCN and Destination

- General Prohibitions 1-3
- Reasons for Control
- Commerce Country Chart
- NLR – No License Required

Determining other Licensing Requirements

- General Prohibitions 4-10
- End-user/End-use Controls
- Parties to the Transaction
- U.S. Person Activities
- License Exceptions

Other topics will be:

- Re-Export
- Specially Designed
- Direct Product Rule (FDPR)
- De Minimis
- Know Your Customer Guidance
- RUSSIA / Iran / China
- Emerging Technologies
- Enforcement



Learning Materials	Materials will be provided.
Instructors	Adam Krepp , BIS Senior Export Administration Specialist The instructors are experienced export policy professionals, engineers, and enforcement personnel from BIS's Washington, D.C. headquarters and field offices, as well as representatives from other U.S. government agencies as appropriate. The instructors will be available throughout the seminar to answer your questions on how the export regulations affect the export activities of your organization or client.
Lessons schedule	from 9 am to 5 pm / with lunch break
Location	Deloitte / Green House Via Tortona 25 / Milano
Attendance Certification	Certificate of Training
Pre - Registration procedures	The program is primarily designed for EIFEC alumni. Is open anyhow to non EFEC Alumni until all spots are completed. Pre-registration will be evaluated and accepted based on chronological and priority order: EIFEC Alumni Master 2023/24 EIFEC Lecturers and researchers Former EIFEC Alumni Governmental Officers EIFEC scholarship Students New Attendee (any non EIFEC Alumni) You must fill the online pre registration form
Enrolment Fees	Santa Claus Case winners: no fees Governmental Officers // EIFEC Lecturers and researchers: no fees All others: 520 €
Secretariat	For Pre Registration enquiry unifec@eifec.org
Contacts	
Reference	Dott.ssa. Da Silva
Web Site	unifec.org